

# SalesDoc Architect

Configure, Price, Propose **Avaya Solutions**...in minutes



average revenue boost



hours per user/ per week saved

*The world's most powerful Sales Documentation platform designed specifically for project-oriented technology integrators.*

*Transform how you generate configure/price/quote (CPQ), Scope of Work, RFP and other documents.*

*Automate and simplify, so you can sell more **Avaya** in less time.*

SalesDoc Architect integrates every sales task into a single platform, drastically reducing time spent on each proposal and associated documents. SalesDoc Architect (SDA) is the **most comprehensive, easy to use option available, resulting in a sales force that does more selling in less time.**

Tasks integrated into the SalesDoc Architect platform:

- ▶ Import **Avaya** configurations from **Avaya's configuration tools**
- ▶ Auto-generate outputs using CorsPro-provided **sales-ready Avaya proposal content**
- ▶ Calculate ROI
- ▶ Configure labor and workflow
- ▶ Pull info from CRM and ERP
- ▶ Customize scope of work
- ▶ Add managed services
- ▶ Prepare financing documents
- ▶ Push updated info to CRM and ERP
- ▶ Format proposal and forms

*Sell More in Less Time*



- ▶ Close more deals with customer-focused sales documents
- ▶ Integrate qualification and discovery into solution proposal process
- ▶ Automate creation of complex, customer-facing documents
- ▶ Improve proposal and scope of work quality, accuracy and consistency
- ▶ Increase sales productivity and throughput
- ▶ Focus more time on customers rather than paperwork
- ▶ Clearly define expectations in scopes of work