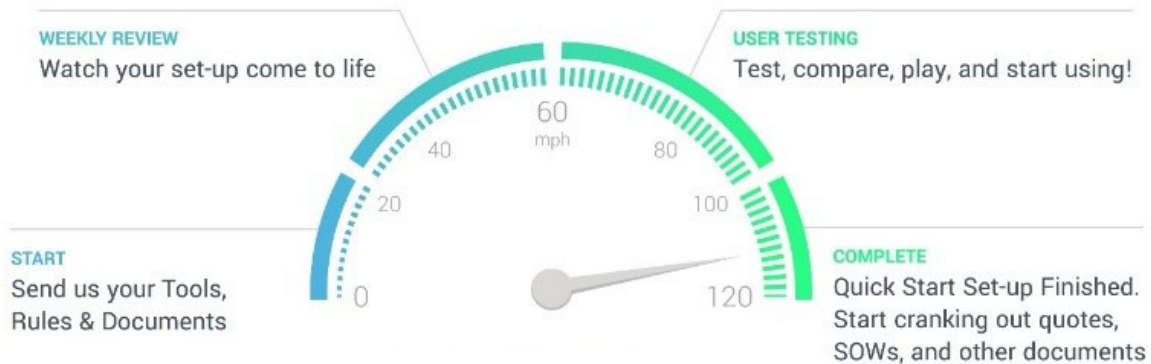


WHAT IS IT?

Quick Start is a 4-stage implementation program designed to get customers up and running quickly with SalesDoc Architect.



HOW DOES IT WORK?

- **Start** – Send us your tools, rules, and documents
- **Weekly Review** – See how your implementation is going; adjust as necessary. Expect to spend up to one hour per week on this step.
- **User Testing** – Test out SDA in real life, generate outputs, play around with different ways of inputting information and see what happens
- **Completion** – SDA is customized and ready to be deployed to your users. Start selling more in less time.

BENEFITS?

Implementing CorsPro in less than 6 weeks,
requiring less than an hour a week of your time
Customized implementation based on individual
organization needs
Automated proposals, SOWs, and contracts
Complete implementation of SDA & full
automation in just six weeks

FREQUENTLY ASKED QUESTIONS (FAQ)

- **How soon can I start?**

Most projects begin within 5 business days of customer signature.

- **How long will it take?**

The average Quick Start implementation takes 8-10 weeks from signature to go-live.

- **How much of *my* time will it take?**

We will need about 1 hour per week of your time.

- **What does the process and timeline look like?**

Your project may vary, but our standard Quick Start implementation looks like this...

- Week 1 – Planning & Pre-Design (1 hour of customer time)
- Week 2 & 3 – Design (1 hour of customer time per week)
- Week 4 to 7 – Configuration & Testing (half an hour of customer time per week)
- Week 8 – Training & Go Live

- **Do I have to fill out a bunch of information?**

No, we ask you questions in the design meeting and we gain a lot of information through the documents and tools you provide.

- **With a fast implementation, is this going to be the same install everyone gets?**

No, this is a customized installation. We use our industry experience and your documentation and tools as guides to customize the software to fit your business needs.

- **What if I want to make changes myself?**

We include (1) hour of Administration Training with every QuickStart, where you will learn to make the most common changes. We also provide a full on-line Admin Guide (Architect Manager Guide) with helpful videos and DYKs.